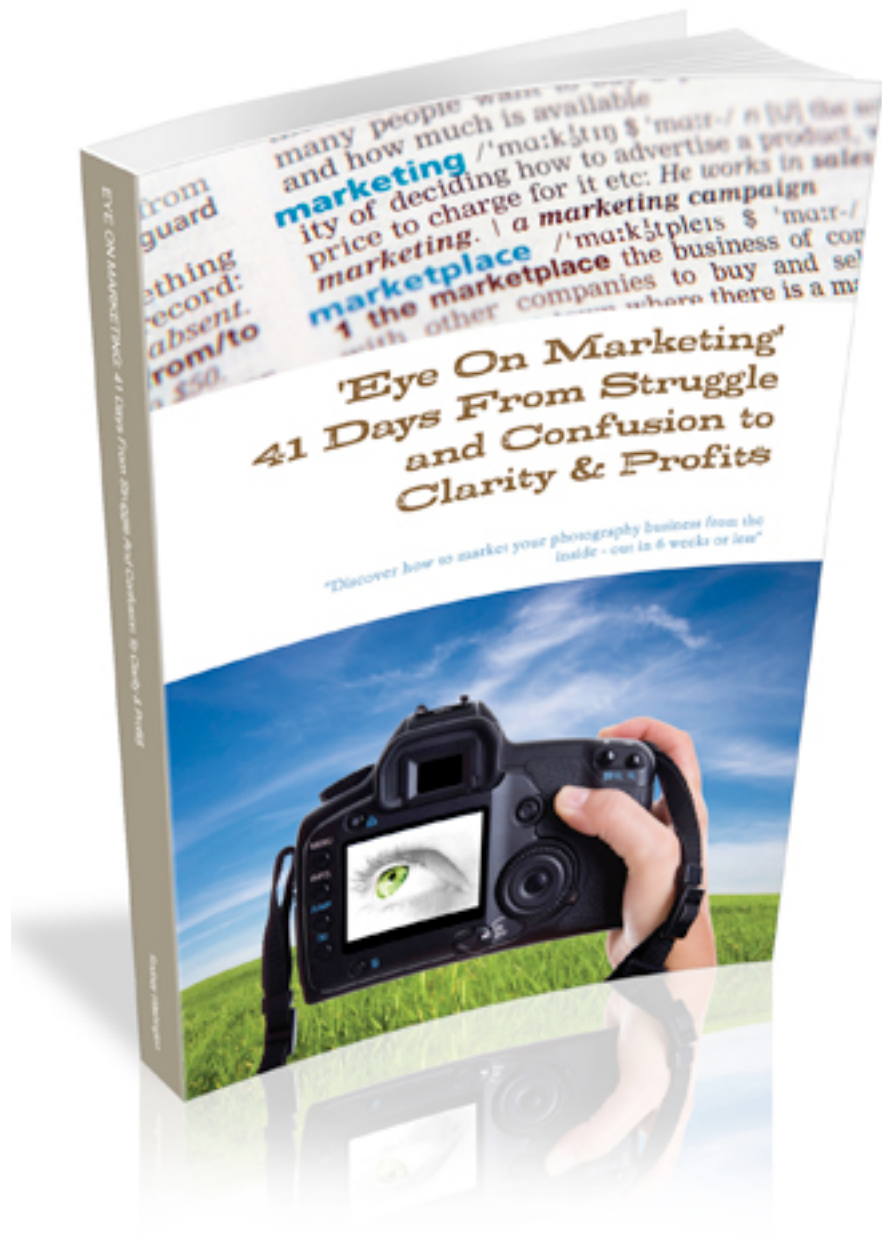


Clarity Into Profits FREE Training Series

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Get Clients Fast With Referrals

Get Into Action Checklist

- Make a list of people who know like and trust you
- Schedule a coffee or lunch date to discuss what you're doing and what you need
- Design a referral card that you give to potential referral partners - Moo.com

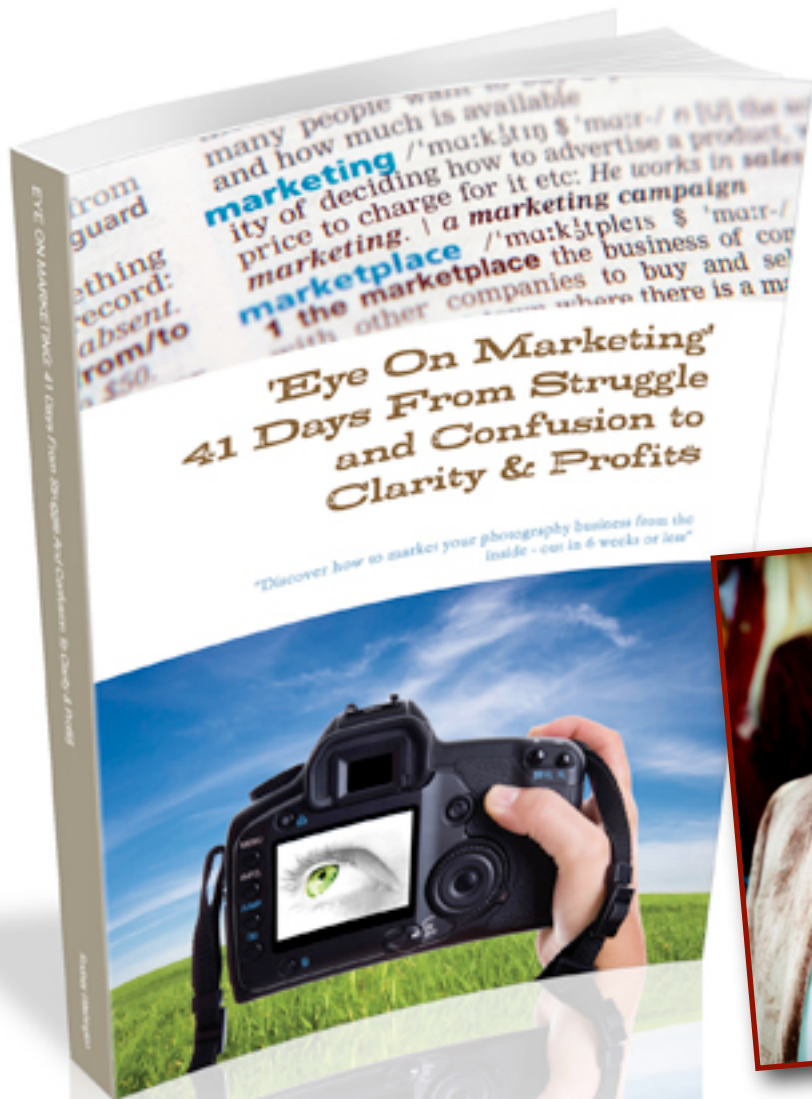
Get Into Action Checklist

- Decide how you want to reward referral partners
- Draft a warm letter that you send to people who support you
- Find someone you trust to proofread your letter and make sure it's clear and free of spelling or grammatical errors

Get Into Action Checklist

- Invest in good quality stationery for your warm letters
- Send Thank You Notes
- Always ask others how you can help them in exchange for their referrals and support
- Follow up, Follow up, Follow up...

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Rodney

Do you someone
who could benefit
from this training?
If, so please pass it
on. Thank you:-)